

SALES REPRESENTATIVE

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Axon Enterprise, Inc.
 17800 N 85th St.
 Scottsdale, Arizona 85255
 United States
 Phone: (800) 978-2737

SHIP TO

Sean McCusker
 Hall County Sheriff's Office - GA
 2859 Browns Bridge Rd
 Gainesville, GA 30504
 US

BILL TO

Hall County Sheriff's Office - GA
 Hall County Board of Commissioners
 Financial Services Department
 Attn: Accounts Payable
 P.O. Drawer 1435
 Gainesville, GA 30503
 US

TAP Refresh #18909

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware						
73202	AXON BODY 3 - NA10		125	0.00	0.00	0.00
74210	AXON BODY 3 - 8 BAY DOCK		16	0.00	0.00	0.00
74020	MAGNET MOUNT, FLEXIBLE, AXON RAPIDLOCK		125	0.00	0.00	0.00
11534	USB-C to USB-A CABLE FOR AB3 OR FLEX 2		125	0.00	0.00	0.00
Other						
73827	AB3 CAMERA TAP WARRANTY	56	125	0.00	0.00	0.00
73828	AB3 8 BAY DOCK TAP WARRANTY	56	16	0.00	0.00	0.00
71019	NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY / 6-BAY DOCK		16	0.00	0.00	0.00
					Subtotal	0.00
					Estimated Shipping	0.00
					Estimated Tax	0.00
					Total	0.00

Year 1

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages						
73746	PROFESSIONAL EVIDENCE.COM LICENSE	56	125	0.00	0.00	0.00
73686	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE	56	125	0.00	0.00	0.00

Year 1 (Continued)

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages (Continued)						
73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	56	1,250	0.00	0.00	0.00
20248	TASER 7 EVIDENCE.COM ACCESS LICENSE	56	125	0.00	0.00	0.00
73449	RESPOND DEVICE LICENSE	56	125	0.00	0.00	0.00
73638	STANDARDS ACCESS LICENSE	56	125	0.00	0.00	0.00
20246	TASER 7 DUTY CARTRIDGE REPLACEMENT ACCESS LICENSE	56	125	0.00	0.00	0.00
73687	EVIDENCE.COM VIEWER LICENSE	56	2	0.00	0.00	0.00
20248	TASER 7 EVIDENCE.COM ACCESS LICENSE	56	2	0.00	0.00	0.00
73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	56	21	0.00	0.00	0.00
73746	PROFESSIONAL EVIDENCE.COM LICENSE	56	7	0.00	0.00	0.00
73682	AUTO TAGGING LICENSE	56	125	0.00	0.00	0.00
Hardware						
20160	TASER 7 HOLSTER - SAFARILAND, RH+CART CARRIER		105	0.00	0.00	0.00
75015	SIGNAL SIDEARM KIT		125	0.00	0.00	0.00
20161	TASER 7 HOLSTER - SAFARILAND, LH+CART CARRIER		20	0.00	0.00	0.00
20050	HOOK-AND-LOOP TRAINING (HALT) SUIT		3	0.00	0.00	0.00
20008	TASER 7 HANDLE, YLW, HIGH VISIBILITY (GREEN LASER), CLASS 3R		125	0.00	0.00	0.00
20040	TASER 7 HANDLE WARRANTY, 4-YEAR		125	0.00	0.00	0.00
22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS		375	0.00	0.00	0.00
22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS		375	0.00	0.00	0.00
22179	TASER 7 INERT CARTRIDGE, STANDOFF (3.5-DEGREE) NS		50	0.00	0.00	0.00
22181	TASER 7 INERT CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS		50	0.00	0.00	0.00
71044	BATTERY, SIGNAL SIDEARM, CR2430 SINGLE PACK		250	0.00	0.00	0.00
22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS		250	0.00	0.00	0.00
22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS		250	0.00	0.00	0.00

Year 1 (Continued)

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware (Continued)						
22177	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, STANDOFF NS		250	0.00	0.00	0.00
22178	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, CLOSE QUART NS		250	0.00	0.00	0.00
20018	TASER 7 BATTERY PACK, TACTICAL		150	0.00	0.00	0.00
20041	TASER 7 BATTERY PACK WARRANTY, 4-YEAR		150	0.00	0.00	0.00
20042	TASER 7 DOCK & CORE WARRANTY, 4-YEAR		1	0.00	0.00	0.00
70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK		1	0.00	0.00	0.00
74200	TASER 7 6-BAY DOCK AND CORE		1	0.00	0.00	0.00
80090	TARGET FRAME, PROFESSIONAL, 27.5 IN. X 75 IN., TASER 7		3	0.00	0.00	0.00
20018	TASER 7 BATTERY PACK, TACTICAL		5	86.00	86.00	430.00
74200	TASER 7 6-BAY DOCK AND CORE		3	1,500.00	1,500.00	4,500.00
20041	TASER 7 BATTERY PACK WARRANTY, 4-YEAR		5	18.00	18.00	90.00
20042	TASER 7 DOCK & CORE WARRANTY, 4-YEAR		3	300.00	300.00	900.00
Other						
73946	OFFICER SAFETY PLAN 7 BUNDLE HEADER	56	125	0.00	0.00	0.00
73958	OFFICER SAFETY PLAN 7 PAYMENT	8	125	1,272.00	617.50	77,187.50
73953	OFFICER SAFETY PLAN 7 TRUE UP PAYMENT 1	4	125	217.00	217.00	27,125.00
20120	TASER 7 INSTRUCTOR COURSE VOUCHER		1	0.00	0.00	0.00
20119	TASER 7 MASTER INSTRUCTOR SCHOOL VOUCHER		1	0.00	0.00	0.00
80087	TASER 7 TARGET, CONDUCTIVE, PROFESSIONAL (RUGGEDIZED)		3	0.00	0.00	0.00
73837	EVIDENCE.COM PROFESSIONAL LICENSE PAYMENT	8	7	312.00	312.00	2,184.00
73835	AUTO TAGGING LICENSE PAYMENT	8	125	72.00	48.00	6,000.00
Services						
85147	CEW STARTER		1	2,750.00	2,750.00	2,750.00
79999	AUTO TAGGING / PERFORMANCE IMPLEMENTATION SERVICE		1	0.00	0.00	0.00

Year 1 (Continued)

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Services (Continued)						
73896	STANDARDS SERVICE, BASIC		1	10,000.00	0.00	0.00
					Subtotal	121,166.50
					Estimated Tax	0.00
					Total	121,166.50

Year 1-IR

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages						
50043	AXON STREAMING SERVER MAINTENANCE (PER SERVER)	56	6	0.00	0.00	0.00
50072	AXON STREAMING SERVER SOFTWARE MAINTENANCE ANNUAL PAYMENT	8	6	233.33	233.33	1,399.98
50039	AXON CLIENT SW (EACH CLIENT AND TOUCH PANEL) MAINTENANCE	56	7	0.00	0.00	0.00
50074	AXON CLIENT SOFTWARE MAINTENANCE ANNUAL PAYMENT	8	7	200.00	200.00	1,400.00
50055	INTERVIEW ROOM UNLIMITED EVIDENCE.COM LICENSE YEAR 1 PAYMENT	8	14	792.00	792.00	11,088.00
					Subtotal	13,887.98
					Estimated Tax	0.00
					Total	13,887.98

Spares

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware						
73202	AXON BODY 3 - NA10		1	0.00	0.00	0.00
20008	TASER 7 HANDLE, YLW, HIGH VISIBILITY (GREEN LASER), CLASS 3R		1	0.00	0.00	0.00
20040	TASER 7 HANDLE WARRANTY, 4-YEAR		1	0.00	0.00	0.00
74020	MAGNET MOUNT, FLEXIBLE, AXON RAPIDLOCK		1	0.00	0.00	0.00
11534	USB-C to USB-A CABLE FOR AB3 OR FLEX 2		1	0.00	0.00	0.00

Spares (Continued)

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Other						
73827	AB3 CAMERA TAP WARRANTY	56	1	0.00	0.00	0.00
					Subtotal	0.00
					Estimated Tax	0.00
					Total	0.00

Year 2

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages						
50056	INTERVIEW ROOM UNLIMITED EVIDENCE.COM LICENSE YEAR 2 PAYMENT	12	14	1,188.00	1,188.00	16,632.00
50074	AXON CLIENT SOFTWARE MAINTENANCE ANNUAL PAYMENT	12	7	300.00	300.00	2,100.00
50072	AXON STREAMING SERVER SOFTWARE MAINTENANCE ANNUAL PAYMENT	12	6	350.00	350.00	2,100.00
Hardware						
22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS		250	0.00	0.00	0.00
22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS		250	0.00	0.00	0.00
Other						
73958	OFFICER SAFETY PLAN 7 PAYMENT	12	125	1,908.00	1,908.00	238,500.00
20119	TASER 7 MASTER INSTRUCTOR SCHOOL VOUCHER		1	0.00	0.00	0.00
20120	TASER 7 INSTRUCTOR COURSE VOUCHER		1	0.00	0.00	0.00
73837	EVIDENCE.COM PROFESSIONAL LICENSE PAYMENT	12	7	468.00	468.00	3,276.00
73835	AUTO TAGGING LICENSE PAYMENT	12	125	108.00	72.00	9,000.00
					Subtotal	271,608.00
					Estimated Tax	0.00
					Total	271,608.00

Year 3

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages						
50057	INTERVIEW ROOM UNLIMITED EVIDENCE.COM LICENSE YEAR 3 PAYMENT	12	14	1,188.00	1,188.00	16,632.00
50074	AXON CLIENT SOFTWARE MAINTENANCE ANNUAL PAYMENT	12	7	300.00	300.00	2,100.00
50072	AXON STREAMING SERVER SOFTWARE MAINTENANCE ANNUAL PAYMENT	12	6	350.00	350.00	2,100.00
Hardware						
22178	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, CLOSE QUART NS		250	0.00	0.00	0.00
22177	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, STANDOFF NS		250	0.00	0.00	0.00
22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS		250	0.00	0.00	0.00
22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS		250	0.00	0.00	0.00
Other						
73309	AXON CAMERA REFRESH ONE		125	0.00	0.00	0.00
73958	OFFICER SAFETY PLAN 7 PAYMENT	12	125	1,908.00	1,908.00	238,500.00
73309	AXON CAMERA REFRESH ONE		1	0.00	0.00	0.00
73689	MULTI-BAY BWC DOCK 1ST REFRESH		16	0.00	0.00	0.00
20119	TASER 7 MASTER INSTRUCTOR SCHOOL VOUCHER		1	0.00	0.00	0.00
20120	TASER 7 INSTRUCTOR COURSE VOUCHER		1	0.00	0.00	0.00
73837	EVIDENCE.COM PROFESSIONAL LICENSE PAYMENT	12	7	468.00	468.00	3,276.00
73835	AUTO TAGGING LICENSE PAYMENT	12	125	108.00	72.00	9,000.00
					Subtotal	271,608.00
					Estimated Tax	0.00
					Total	271,608.00

Year 4

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages						
50058	INTERVIEW ROOM UNLIMITED EVIDENCE.COM LICENSE YEAR 4 PAYMENT	12	14	1,188.00	1,188.00	16,632.00
50074	AXON CLIENT SOFTWARE MAINTENANCE ANNUAL PAYMENT	12	7	300.00	300.00	2,100.00
50072	AXON STREAMING SERVER SOFTWARE MAINTENANCE ANNUAL PAYMENT	12	6	350.00	350.00	2,100.00
Hardware						
22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS		250	0.00	0.00	0.00
22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS		250	0.00	0.00	0.00
Other						
73958	OFFICER SAFETY PLAN 7 PAYMENT	12	125	1,908.00	1,908.00	238,500.00
20119	TASER 7 MASTER INSTRUCTOR SCHOOL VOUCHER		1	0.00	0.00	0.00
20120	TASER 7 INSTRUCTOR COURSE VOUCHER		1	0.00	0.00	0.00
73837	EVIDENCE.COM PROFESSIONAL LICENSE PAYMENT	12	7	468.00	468.00	3,276.00
73835	AUTO TAGGING LICENSE PAYMENT	12	125	108.00	72.00	9,000.00
					Subtotal	271,608.00
					Estimated Tax	0.00
					Total	271,608.00

Year 5

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages						
50059	INTERVIEW ROOM UNLIMITED EVIDENCE.COM LICENSE YEAR 5 PAYMENT	12	14	1,188.00	1,188.00	16,632.00
50074	AXON CLIENT SOFTWARE MAINTENANCE ANNUAL PAYMENT	12	7	300.00	300.00	2,100.00

Year 5 (Continued)

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages (Continued)						
50072	AXON STREAMING SERVER SOFTWARE MAINTENANCE ANNUAL PAYMENT	12	6	350.00	350.00	2,100.00
Hardware						
22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS		250	0.00	0.00	0.00
22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS		250	0.00	0.00	0.00
Other						
73310	AXON CAMERA REFRESH TWO		125	0.00	0.00	0.00
73958	OFFICER SAFETY PLAN 7 PAYMENT	12	125	1,908.00	1,908.00	238,500.00
73310	AXON CAMERA REFRESH TWO		1	0.00	0.00	0.00
73688	MULTI-BAY BWC DOCK 2ND REFRESH		16	0.00	0.00	0.00
20119	TASER 7 MASTER INSTRUCTOR SCHOOL VOUCHER		1	0.00	0.00	0.00
20120	TASER 7 INSTRUCTOR COURSE VOUCHER		1	0.00	0.00	0.00
73837	EVIDENCE.COM PROFESSIONAL LICENSE PAYMENT	12	7	468.00	468.00	3,276.00
73835	AUTO TAGGING LICENSE PAYMENT	12	125	108.00	72.00	9,000.00
					Subtotal	271,608.00
					Estimated Tax	0.00
					Total	271,608.00
Grand Total						1,221,486.48

Discounts (USD)

Quote Expiration: 07/30/2021

List Amount	1,334,298.98
Discounts	112,812.50
Total	1,221,486.48

**Total excludes applicable taxes*

Summary of Payments

Payment	Amount (USD)
TAP Refresh #18909	0.00
Year 1	121,166.50
Year 1-IR	13,887.98
Spares	0.00
Year 2	271,608.00
Year 3	271,608.00
Year 4	271,608.00
Year 5	271,608.00
Grand Total	1,221,486.48

Notes

Agency has existing contract #18909/18910 (originated via Q-115502) and is terminating that contract upon the new license start date (8/1/2021) of this quote.

The parties agree that Axon is granting a refund of \$21,812.39 (applied to Year 1 licenses) to refund paid, but undelivered services. This discount is based on a ship date range of 7/1/2021-7/15/2021, resulting in a 8/1/2021 license date. Any change in this date and resulting license start date will result in modification of this discount value which may result in additional fees due to or from Axon.

100% discounted body-worn camera and docking station hardware contained in Year 1 reflects a TAP replacement for hardware purchased under existing contract #18909/18910. All TAP obligations from this contract will be considered fulfilled upon execution of this quote.

This quote is co-termed with quote Q-279446 (executed contract #37295). Year one has been pro-rated to 7.5 months to align with agency annual billing dates. This has been done according to an anticipated ship date range of 7/1/2021-7/15/2021.

Purchase of TASER 7 are governed by the TASER 7 Agreement located at <https://www.axon.com/legal/sales-terms-and-conditions> and not the Master Services and Purchasing Agreement referenced below.

Tax is subject to change at order processing with valid exemption.

Axon's Sales Terms and Conditions

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at www.axon.com/legal/sales-terms-and-conditions) and the **Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience** (posted at www.axon.com/legal/sales-terms-and-conditions), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. **The Axon Customer Experience Improvement Program Appendix ONLY applies to Customers in the USA.** In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it contemplates the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix. Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Signature: _____	Date: _____
Name (Print): _____	Title: _____
PO# (Or write N/A): _____	

Please sign and email to Brendan Rome at brome@axon.com or fax to

Thank you for being a valued Axon customer. For your convenience on your next order, please check out our online store buy.axon.com

The trademarks referenced above are the property of their respective owners.

Axon Internal Use Only

		SFDC Contract #:
		Order Type:
		RMA #:
		Address Used:
		SO #:
Review 1	Review 2	
Comments:		

ATTENTION

This order may qualify for freight shipping, please fill out the following information.

What is the contact name and phone number for this shipment?	
What are your receiving hours? (Monday-Friday)	
Is a dock available for this incoming shipment?	
Are there any delivery restrictions? (no box trucks, etc.)	